

ILLINOIS CORRECTIONAL INDUSTRIES

Annual Fiscal Report: 2009

STATE OF ILLINOIS DEPARTMENT OF CORRECTIONS

Director:
Michael P. Randle

Deputy Director:
Roberta Fewes

Chief Executive Officer:
Donna Lindemulder, (Acting)



Being Fiscally Responsible

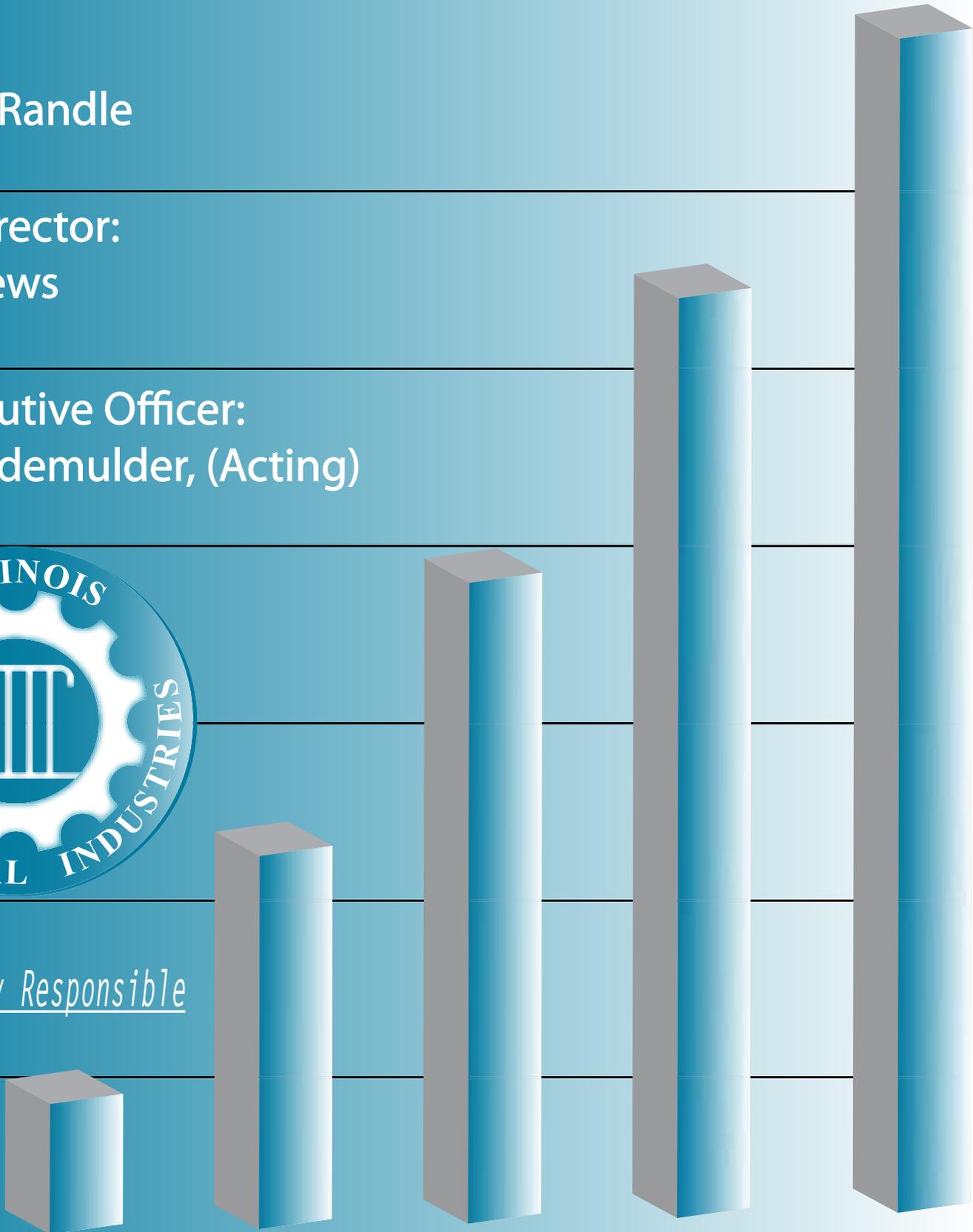


Table of Contents

Message from the Director.....	1
ICI Management Staff.....	2
Mission Statement.....	3
ICI Shop Location.....	4 - 5
ICI Rain Barrels.....	6 - 7
Positive Programs & Results.....	8
Recycling Services and Finished Goods.....	9
Sales (Finished Goods and Services).....	10
Customer Sales.....	11
Customer Sales by Function.....	12
Customer Sales Graphs.....	13
Sales by Industry Type and Revenue.....	14
Production.....	15-17
Statement of Operation with Eliminating Entries.....	18
Statement of Revenue and Expenses	19
Statement of Changes in Fund Equity.....	20
Balance Sheet.....	21
Statement of Cash Flow.....	22
Recidivism and Job Placement.....	23
Inmate Assignments.....	24
ICI Offender Work Hours.....	25

Message from the Director

Illinois Correctional industries (ICI) plays an important role for inmates returning to society.

A major goal of the Illinois Department of Corrections is the successful reentry of offenders and the reduction of recidivism. The success of ICI demonstrates the importance of rehabilitation for inmates and their return journey to society as useful members of the community.



Training, education and skill building of the inmate population continue to be ICI's mission. ICI offers the opportunity for self-rehabilitation to 990 adult inmates, who are voluntarily employed in meaningful work situations that assist in developing useable skills and positive work habits in one of ICI's multi-million dollar operations. The programming financially supports shop expenses as well as inmate, staff and administrative salaries. No tax dollars are used to support industry programs. In addition to being self sufficient, millions of ICI dollars have helped to supplement the general revenue fund in past years. The program also provides the offender population with a means to actually "give back" to the tax payers of Illinois.

Another noteworthy aspect of ICI is that its programming focuses on the "green" concept. ICI's mission continues to strive to ensure programs are environmentally friendly, therefore preparing the inmate labor force to gain useful employment upon release. Offenders in the program receive a wide range of training from working with specialized processing equipment to learning how to sort various kinds of materials to bring the highest market prices when sold. The program provides offenders with marketable job skills in a fast growing industry that will assist them upon release and help them transition back into society.

ICI is committed in being accountable to the citizens of Illinois and beneficial to incarcerated individuals and customers. Through the support of Governor Pat Quinn and the Illinois General Assembly, ICI continues to earn its reputation for innovative prison work programs. Their support is sincerely appreciated and allows ICI to move forward with programs that increase the success of offender reentry, reduces recidivism and benefits the citizens of Illinois.

A handwritten signature in black ink, appearing to read "Michael P. Randle".

Michael P. Randle

Director

Illinois Department of Corrections

Illinois Correctional Industries

Management Staff

Pat Quinn
Governor
State of Illinois

Michael P. Randle
Director
Illinois Department of Corrections

Roberta Fewes
Deputy Director
Programs and Support Services
Illinois Department of Corrections

Donna Lindemulder, (Acting)
Chief Executive Officer
Illinois Correctional Industries

Sal Raymond
Assistant Chief Executive Officer
Garment Manager
Illinois Correctional Industries

Rich Mautino
Food and Beverage Manager
Illinois Correctional Industries

Caroline Petefish
Service Manager
Fiscal Manager
Illinois Correctional Industries

Dave Sapp
Manufacturing Manager
Illinois Correctional Industries

Michelle Wethington, (Acting)
Senior Marketing Manager
Illinois Correctional Industries

Mission Statement



Illinois Correctional Industries Mission Statement

Our Vision

To operate respected Correctional Industry programs, accountable to the citizens of Illinois and beneficial to incarcerated individuals and customers.

Our Strategies

We achieve our vision by:

- Directing our future growth in areas where we display maximum strength and ability.
- Continuously improving inmate worker skills through education and knowledge.
- Avoiding participation in areas where we cannot make worthy and unique contributions.
- Ensuring total quality is the ICI way of doing business.
- Making a fair profit on current operations to meet our obligations, sustain our growth and reach our goals.

Our Values

Customers; We listen to our customers and improve our products to meet their needs.

People; We recognize the personal work of employees.

Inmates; We recognize the educational and social benefits of providing inmates with job opportunities comparable to those available in the private sector and helping inmates become productive citizens upon release.

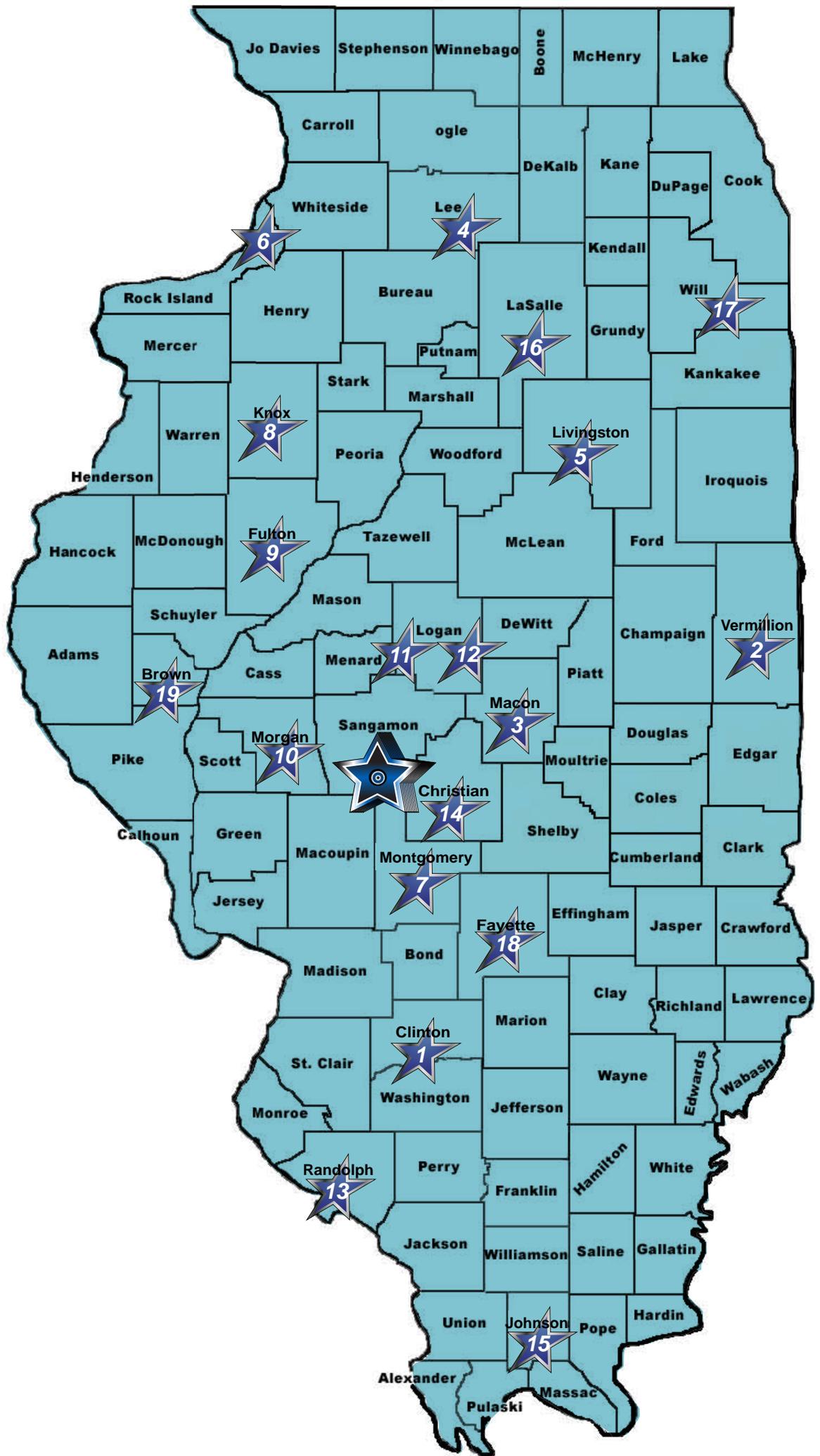
Taxpayers; We are prudent and effective in the use of the resources entrusted to us.

Citizenship; We maintain good citizenship as a company by holding ourselves to the highest standards of ethical conduct and environmental responsibility.

Corrections; We improve the security of facilities by keeping inmates constructively occupied in meaningful work assignments.

- 1** Centralia C.C
(Centralia, IL.)
Garment Shop & Mattresses
Pam Campbell, Superintendent (Acting)
- 2** Danville C.C
(Danville, IL.)
Custom Embroidery, Silk - Screening, Boxes, & Banners
Joe Tamalunis, Superintendent
- 3** Decatur C.C
(Decatur, IL.)
Garment Shop, Chairs & Dog Grooming
Mike Dooley, Superintendent
- 4** Dixon C.C
(Dixon, IL.)
Eye Glasses & Law Enforcement Gas Mask Inserts
Gary Lopac, Superintendent
- 5** Dwight C.C
(Dwight, IL.)
Garment Shop & "Helping Paws" Service Dogs
Marcia Ramirez, Superintendent
- 6** East Moline C.C
(East Moline, IL.)
Commercial Laundry & Metal Filing Cabinets
Jim Clinton, Superintendent
- 7** Graham C.C
(Hillsboro, IL.)
Office Furniture, Dormitory Furniture & Specialized Wood Working
Jeff Stevens, Superintendent
- 8** Hill C.C
(Galesburg, IL.)
Meat Processing & Milk/Juice Processing
Dale Dingman, Superintendent
- 9** Illinois River C.C
(Canton, IL.)
Bread, Sweet Goods & Bakery
John Dudek, Superintendent
- 10** Jacksonville C.C
(Jacksonville, IL.)
Sales Center, AutoCad & Laser Engraving
Debbie Young, Supervisor
- 11** Lincoln C.C
(Lincoln, IL.)
Garment Shop, Asbestos Abatement, & Recycling
Mike Shelton, Superintendent
- 12** Logan C.C
(Lincoln, IL.)
Office Seating, Furniture Refinishing & Furniture Reupholstering
Darwin Hoffert, Superintendent
- 13** Menard C.C
(Menard, IL.)
Garment Shop, Green Cleaning Products, Waste Removal
Recycling & Meat Processing
Chris Grissom, Superintendent
- 14** Pana Warehouse
(Pana, IL.)
Central Distribution Center & Trucking
Caroline Petefish, Service Manager
- 15** Shawnee C.C
(Vienna, IL.)
Customized Metal Furniture
Ernie Henshaw, Superintendent (Acting)
- 16** Sheridan C.C
(Sheridan, IL.)
Garment Cutting
Jim Clinton, Superintendent
- 17** Stateville C.C
(Joliet, IL.)
Office Furniture, Modular Furniture & Cleaning Products
Laura Walsh, Supervisor
- 18** Vandalia C.C
(Vandalia, IL.)
Milk/Juice/Oil Processing, Meat Processing
Gary Probst, Superintendent
- 19** Western C.C
(Mt. Sterling, IL.)
Meat Processing & Convenience Foods
Gary Mendenhall, Superintendent

ICI Facilities / Products and Map



ICI Rain Barrels

Illinois Correctional Industries strongly feels that working with the Illinois Sustainable Technology Center located on the Campus of the University of Illinois is a good example of a “sustainable synergy” building within Illinois between like minded stake holders. Another example would be ICI’s participation in the activities of mutual stakeholder, the Illinois Green Government Coordinating Council (GGCC). ICI has assisted with several GGCC projects but the one that really demonstrates both a “sustainable synergy” between stakeholders and the “symbiotic sustainability” within ICI operations has been the GGCC Rain Barrel Project.

Promoting the use of rain collection barrels has been a core plank of the GGCC’s water conservation platform. During a break at the annual GGCC meeting the idea of converting the 55 gallon drums which the components of ICI’s green cleaning products are shipped into rain barrels was brought up by one of the participants. The barrels ICI received had already been previously reconditioned originally containing fruit juice concentrates. ICI was processing the empty barrels at their Menard Recycling Center and selling the baled plastic.

Within days of the GGCC meeting ICI-Menard began converting the 55 gallon drums into rain collection barrels. The initial production run of the rain barrels were placed throughout the Illinois State Fairgrounds and are used to help water landscaped areas within the fairgrounds. When demand of the ICI Rain Barrels soon outstripped available supply Dan Marsch and Mike Springman from ISTC were contacted and quickly identified several sources of used plastic barrels from the private sector. In most of these instances the companies with the barrels were in need of a disposal outlet and were pleased that their used barrels were going to a second life as “Rain Barrels”.



Governor Pat Quinn inspecting rain barrels.



Rain barrels painted for Governor’s Mansion and IDNR.

ICI Rain Barrels

A number of the ICI rain barrels have been installed at the Executive Mansion in the state's capitol including two on either side of the front entrance. The Illinois Executive Mansion is one of the oldest historic residences in the state and one of the three oldest continuously occupied Governor's Mansions in the country. The GGCC/ICI Rain Barrel project was highlighted by Governor Pat Quinn on "Earth Day" as he signed an Executive Order dramatically ramping up sustainability measures for state government. Quinn, a long time environmental advocate, has been a tremendous supporter of Illinois Correctional Industries and the organization's green efforts.

Illinois' Director of Sustainability, Kate Tomford, had this to say "Illinois Correctional Industries (ICI) plays a key role in making our state more sustainable through its leadership in the Illinois Green Governments Coordinating Council, a 14-agency council currently chaired by Governor Pat Quinn". In commenting on the Rain Barrel Project she said "ICI has launched an innovative program that retrofits plastic barrels to make rain barrels. Not only does this program provide additional valuable green job training to inmates, it also keeps plastic out of the waste stream, conserves potable water, and helps prevent flooding."

While the GGCC/ICI "Rain Barrel" project is a minor effort in terms of sustainability looking at it from a different perspective does demonstrate how fellow stakeholders (ICI, ISTC, & GGCC) working cooperatively have had a broad impact, at least geographically, in Illinois.

Used plastic drums from both ICI and those located by ITSC staff have been converted into Rain Barrels and are in use from the southern tip of the state to the Chicago area. You will find these barrels at IDOT rest areas, IDNR parks, the state's fairgrounds, at schools and facilities serviced by local water and soil conservation districts. Usually it's the big projects that garner the headlines but efforts like these are also an important tool in promoting sustainability measures to Illinois' citizens.

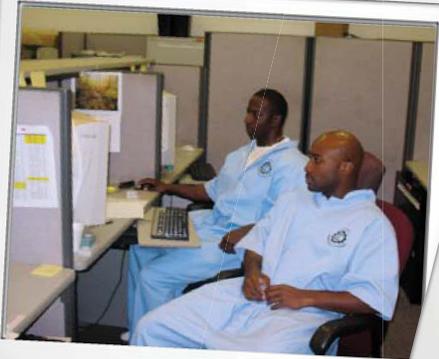


Rain barrel painted by inmate workers at Dwight Correctional Center.



Painted by female inmate workers at Dwight Correctional Center.

Positive Programs



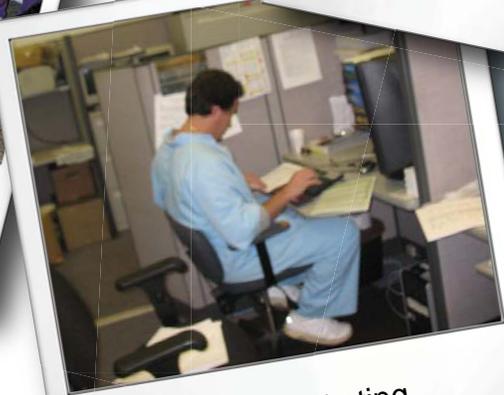
Jacksonville Sales Center



Dwight Helping Paws



Dwight Helping Paws



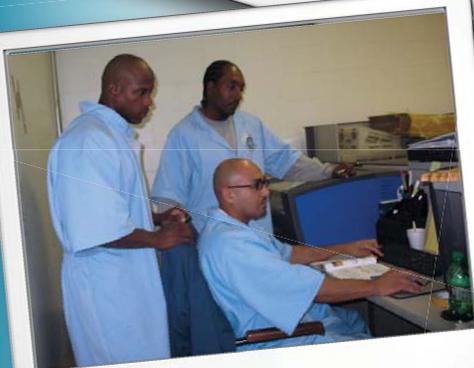
Jacksonville Marketing



Menard Recycling



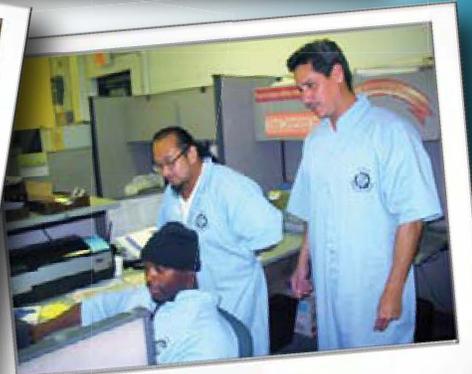
Dwight Garments



Jacksonville Engraving



Illinois River Bakery



Jacksonville Sales Center



Dwight Garments

Positive Programs

Recycling Service Report

During FY09 the following materials and amounts were recycled by Illinois Correctional Industries shops

<u>Shop</u>	<u>Product</u>	<u>Weight</u>	<u>Sales</u>
Danville	Cardboard	151.72 tons	\$6,634.76
Dixon	Aluminum	0 lbs	\$0.00
Shawnee	Scrap Metal	17.75 tons	\$1,056.48
IL. River	Cardboard	225.736 tons	\$2,483.05
	Metal Barrels	1,322 each	\$2,032.00
Menard	Cardboard	115.3695 tons	\$8,860.58
	Cans (baled)	64.036 tons	\$5,454.29
	Cans (individual)	12,288 each	\$921.60
	Paper	11.8775 tons	\$873.71
	Plastic	37.636 tons	\$8,248.93
	Pallets	10 each	\$20.00
	Aluminum/Steel	679 lbs	\$251.23
	Magazines	51.679 tons	\$2,242.67
	Newspapers	61.8135 tons	\$2,927.93
	Glass	120.37 tons	\$2,467.96
	Waste Oil	2,808 gal	\$702.00
	Cut Up Barrels	4.056 tons	\$477.61
	Rain Barrels	236 each	\$3,540.00
TOTAL			\$49,194.80

Finished Goods Purchased and Resold

<u>Product</u>	<u>Prices Paid</u>	<u>Prices Charged</u>	<u>Quantity Sold</u>	
<i>Broom Handles</i>				
Wood (metal threaded)	\$1.58	\$1.58	2,251	Pana
Wood (wood threaded)	1.350	1.350	1,049	Pana
Tapered Wood (metal threaded)	1.385	1.385	56	Pana

Sales

FY09 Finished Goods and Services

	Sales	Production Costs	Average Delivery Time		Sales	Production Costs	Average Delivery Time
<u>Asbestos Abatement</u>				<u>Metal Furniture</u>			
Lincoln	--	\$508,084.21	N/A	East Moline	\$108,373.40	\$114,332.29	30 days
<u>Bakery</u>				Intershop	\$400.00	--	--
Illinois River	\$6,364,075.04	\$4,479,482.03	1 day	Shawnee	\$293,712.74	\$504,750.52	45 days
Intershop	\$1,148.94	--	--	Intershop	\$16,758.57	--	--
<u>Boxes</u>				<u>Milk/Juice Processing</u>			
Danville	\$186,386.86	\$388,789.28	30 days	Hill	\$3,798,981.70	\$2,961,797.63	N/A
Intershop	\$290,971.79	--	--	Intershop	\$190,032.10	--	--
<u>Broom, Wax & Soap</u>				Vandalia	\$2,441,198.61	\$1,672,168.55	N/A
Menard	\$476,930.16	\$465,182.62	30 days	Intershop	\$25,548.20	--	--
Intershop	\$41,009.66	--	--	<u>Modular Furniture Installation</u>			
<u>Canine Programs</u>				Jacksonville	\$95,685.91	\$830,179.53	N/A
Decatur Dog Grooming	\$725.00	\$32,493.36	N/A	Sign Shop	--	\$32,607.54	--
Dwight Helping Paws	\$6,579.00	--	N/A	<u>Optical</u>			
<u>Central Distribution</u>				Dixon	\$8,279,797.00	\$1,103,058.12	7 days
Pana	\$1,615.40	\$268,984.22	N/A	<u>Sales Center</u>			
<u>Furniture</u>				Jacksonville			
Decatur	\$188,051.27	\$239,649.59	30 days	Engraving	\$3,099.35	\$2,773.00	7 days
Intershop	\$1,560.00	--	--	Intershop	\$56.00	--	--
Graham	\$459,940.10	\$574,171.46	30 days	<u>Silk Screening and Embroidery</u>			
Intershop	\$75,009.30	--	--	Danville	\$468,320.85	\$328,745.95	45 days
Stateville	\$571,235.36	\$348,399.50	30 days	Intershop	\$3,984.75	--	--
Intershop	\$2,639.12	--	--	<u>Soap</u>			
<u>Furniture Refinishing/Reupholstering</u>				Stateville	\$696,499.60	\$654,703.77	30 days
Logan	\$95,949.50	\$78,494.85	35 days	Intershop	\$17,596.85	--	--
Intershop	\$1,730.00	--	--	<u>State Garage/Vehicle</u>			
<u>Garment</u>				Graham	\$16,764.98	\$6,451.56	N/A
Centralia	\$474,109.85	\$431,546.98	30 days	<u>Trucking</u>			
Intershop	\$4,631.00	--	--	Pana Trucking	\$2,386,330.54	\$3,457,661.26	N/A
Decatur	\$205,132.15	\$278,613.28	30 days	Intershop	\$109,768.52	--	--
Intershop	\$240.00	--	--	<u>Waste Removal/Recycling</u>			
Dwight	\$1,315,403.10	\$305,615.42	30 days	Menard	\$212,884.70	\$287,192.15	daily
Intershop	\$21,773.23	--	--	Intershop	\$12,216.55	--	--
Lincoln	\$350,026.68	\$195,348.94	30 days				
Menard	\$1,539,532.45	\$1,032,960.46	30 days				
Intershop	\$196,035.98	--	--				
Sheridan	--	\$1,093,177.66	N/A				
Intershop	\$796,639.69	--	--				
<u>Laundry</u>							
East Moline	\$331,349.99	\$704,817.56	1 day				
<u>Mattress</u>							
Centralia	\$531,825.35	\$421,587.75	30 days				
<u>Meat/Food Processing</u>							
Hill	\$2,810,115.46	\$2,603,280.65	N/A				
Intershop	\$342,592.73	--	--				
Menard	\$1,105,300.40	\$879,730.69	N/A				
Intershop	\$14,758.46	--	--				
Vandalia	\$2,025,652.79	\$1,559,670.61	N/A				
Western Illinois	\$5,289,236.41	\$4,661,807.48	N/A				
Intershop	\$3,115.20	--	--				

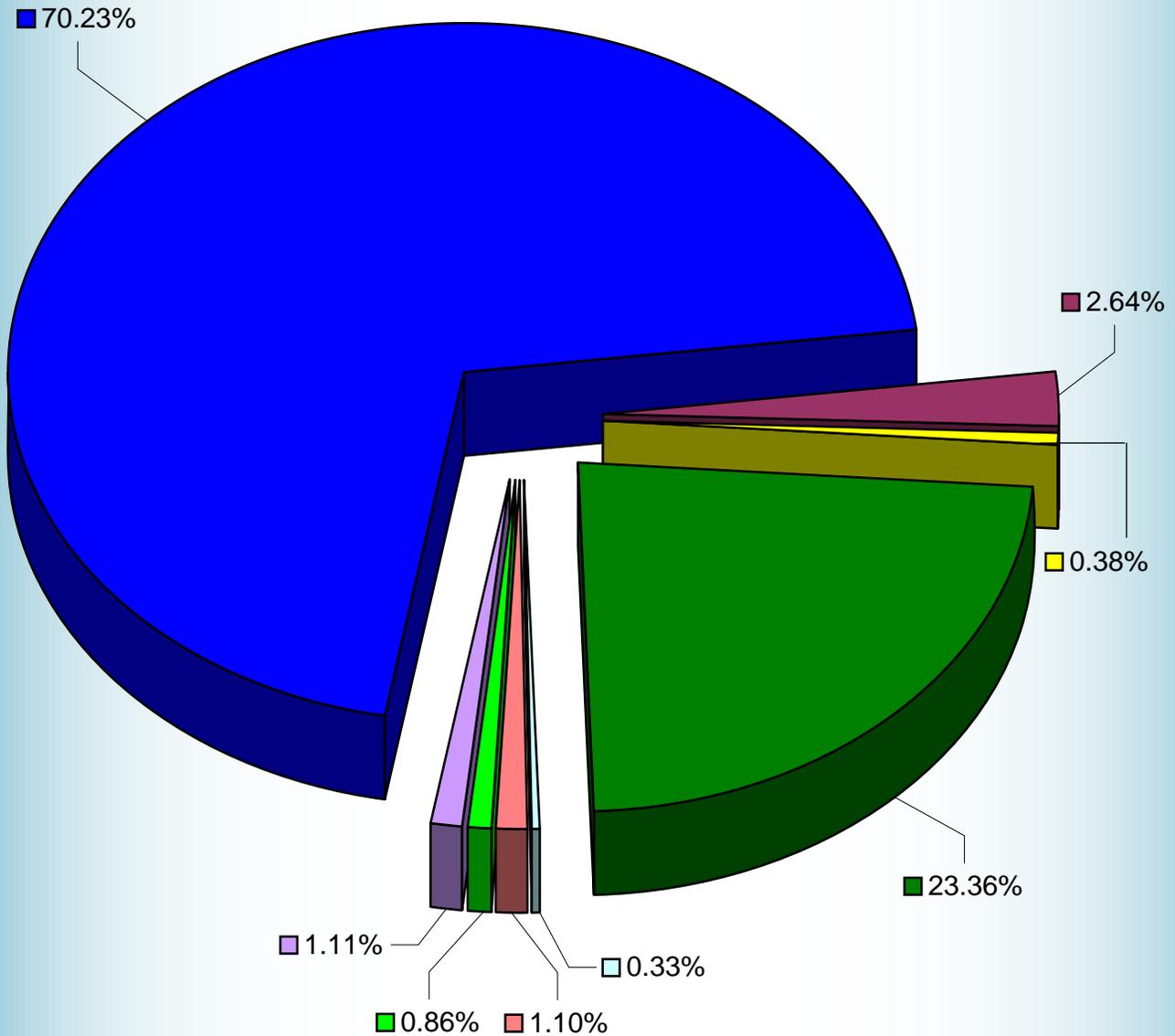


The Supervisor of the ICI Sales Center at Jacksonville (shown here) training an inmate worker on how to process orders. The customer orders are checked for accuracy and faxed to the appropriate shop or to the Pana Warehouse. Over 3,500 orders passed through the sales center this fiscal year.

FY09 Customer Sales

This section lists the Illinois Correctional Industries sales attributable to each of the identified customers. On the next page, each listing shows what goods and services each customer purchased, and the dollar amount spent for each. Totals do not include intershop sales.

Customer	Sales	% of Sales
Illinois Department of Corrections	\$31,848,686.27	70.23%
Illinois Department of Human Services	\$1,197,846.44	2.64%
Illinois Department of Transportation	\$171,684.66	0.38%
All Other State Agencies	\$10,594,582.80	23.36%
Local Government	\$147,712.82	0.33%
Colleges & Universities	\$500,409.05	1.10%
Not For Profit Organizations	\$387,871.71	0.86%
Other Customers	\$501,421.36	1.11%

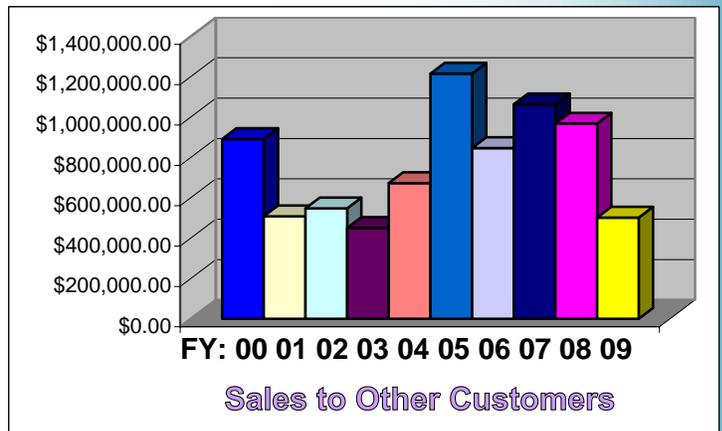
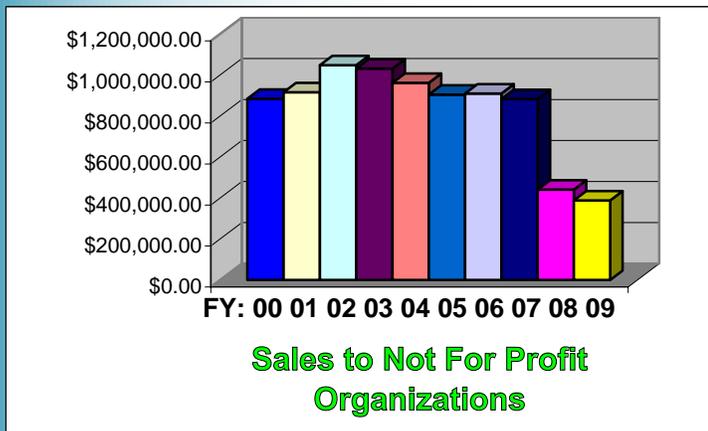
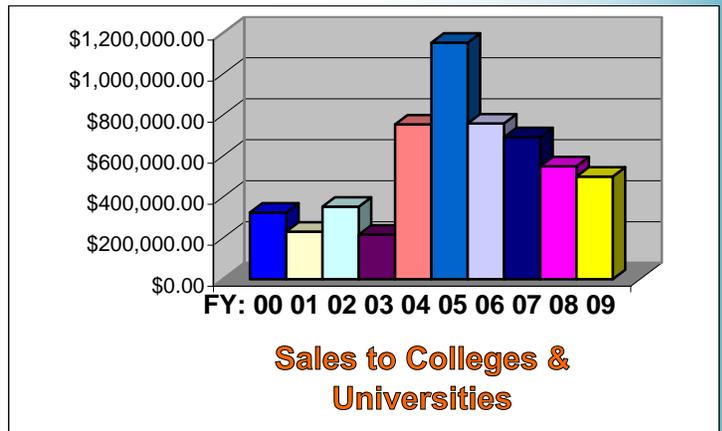
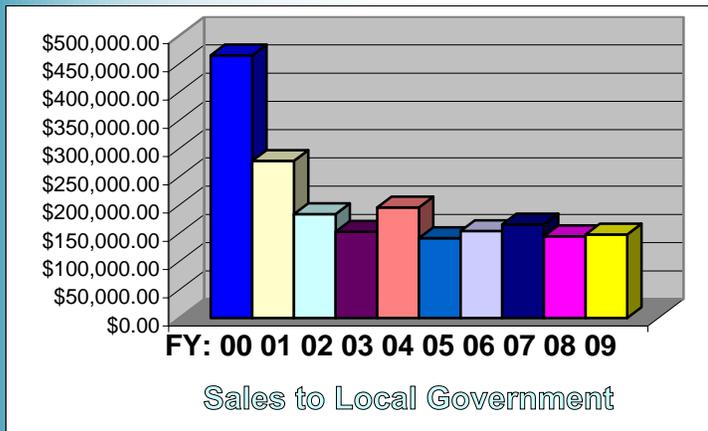
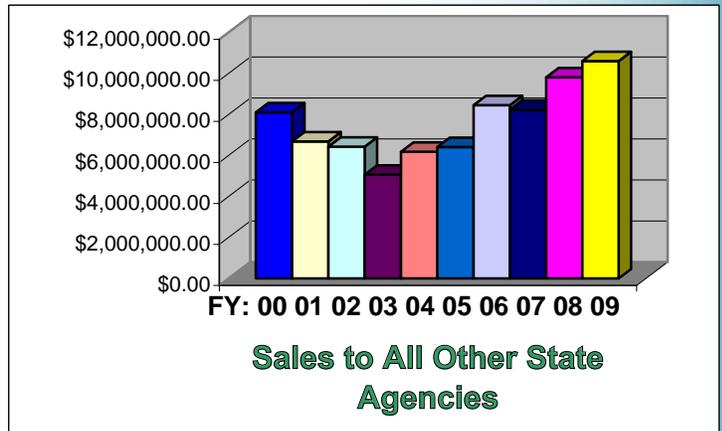
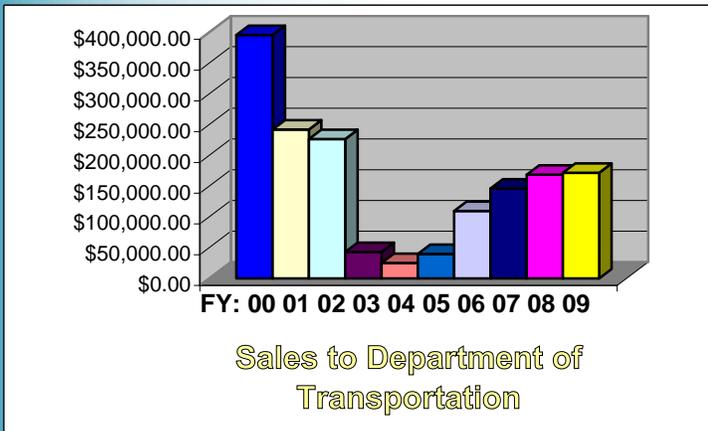
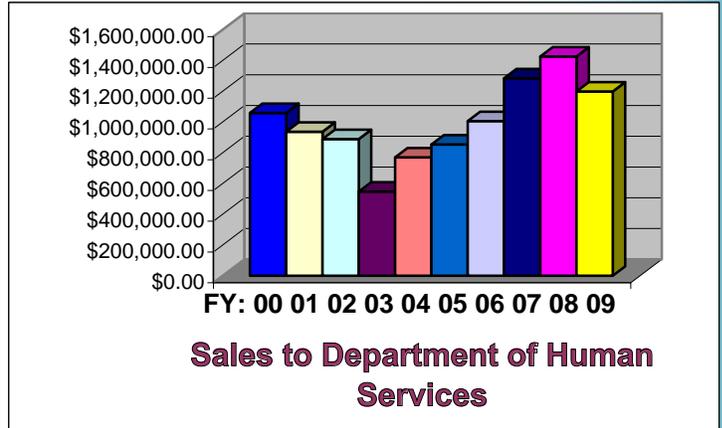
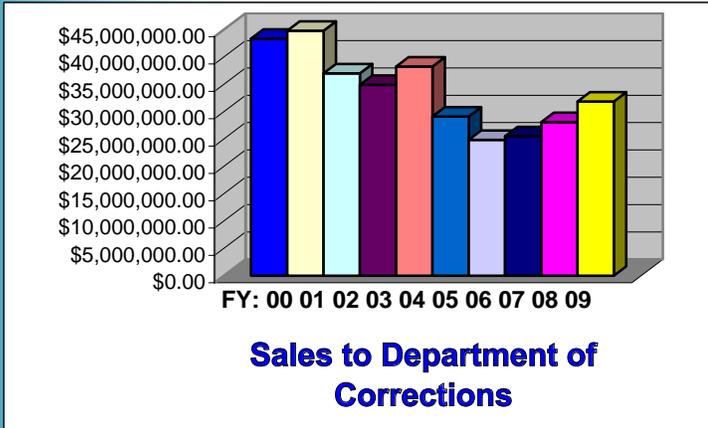


Customer Sales By Function

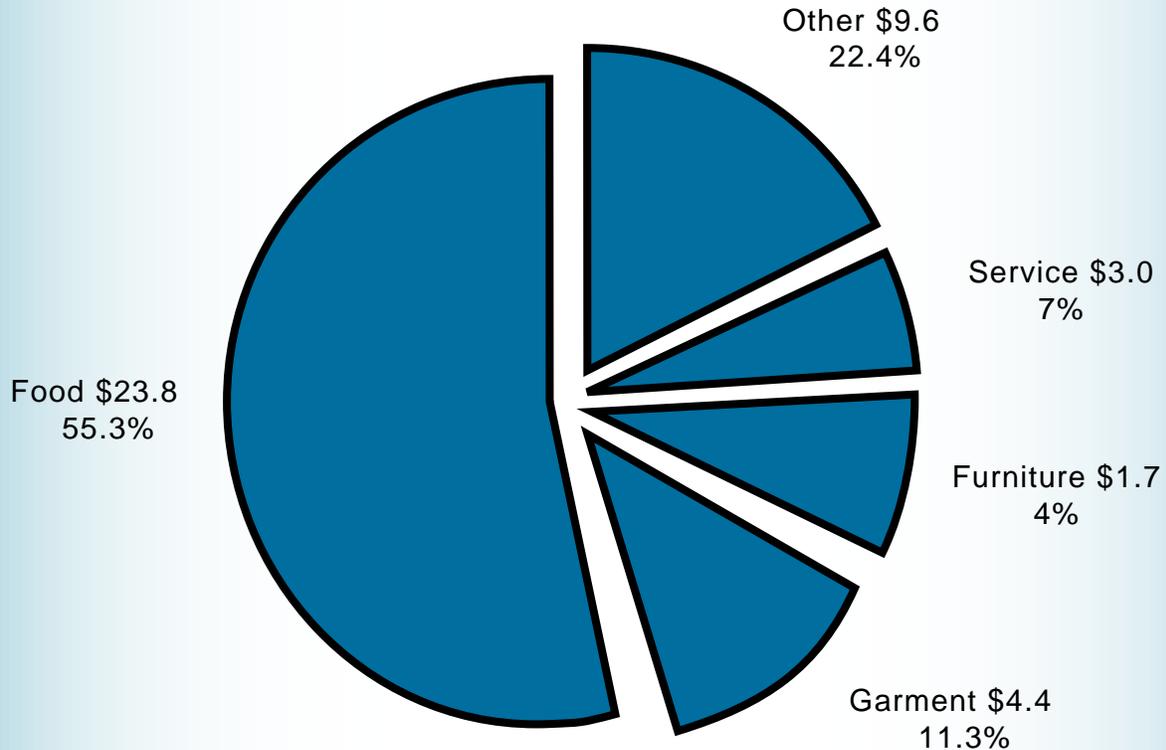
	Corrections	Human Servs.	Transportation	Other St. Agencies	Local Govt.	College & Univ.	Not for Profit	Other	TOTAL SALES
Centralia	\$450,007.50	\$68,814.75	\$0.00	\$12,597.50	\$260.60	\$0.00	\$0.00	\$145.00	\$531,825.35
Centralia	\$443,792.60	\$0.00	\$0.00	\$34,948.25	\$0.00	\$0.00	\$0.00	\$0.00	\$478,740.85
Danville	\$335,165.93	\$0.00	\$6,765.00	\$131,282.62	\$0.00	\$0.00	\$4,145.10	\$0.00	\$477,358.65
Danville	\$112,110.16	\$0.00	\$104,858.76	\$89,448.59	\$44,922.03	\$37,522.45	\$71,224.87	\$18,433.10	\$478,519.96
Decatur	\$725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$725.00
Decatur	\$11,202.16	\$41,822.62	\$12,855.66	\$92,992.62	\$11,646.14	\$230.00	\$12,375.50	\$6,486.57	\$189,611.27
Decatur	\$169,820.14	\$6,572.10	\$20,608.73	\$8,122.60	\$0.00	\$0.00	\$0.00	\$248.58	\$205,372.15
Dixon	\$41.47	\$1,447.66	\$0.00	\$8,008,949.79	\$2,914.77	\$0.00	\$34,525.33	\$231,860.34	\$8,279,739.36
Dixon	\$353.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$353.35
Dwight	\$6,579.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,579.00
Dwight	\$1,293,989.38	\$4,947.40	\$0.00	\$38,162.55	\$0.00	\$0.00	\$0.00	\$77.00	\$1,337,176.33
East Moline	\$31,563.20	\$59,240.38	\$0.00	\$0.00	\$0.00	\$361.50	\$240,124.91	\$60.00	\$331,349.99
East Moline	\$620.00	\$1,566.00	\$620.00	\$105,967.40	\$0.00	\$0.00	\$0.00	\$0.00	\$108,773.40
Graham	\$75,890.90	\$37,255.88	\$3,878.00	\$104,610.62	\$0.00	\$309,267.00	\$2,236.00	\$4,611.00	\$537,749.40
Graham	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,764.98	\$16,764.98
Hill	\$3,039,408.19	\$24,521.60	\$0.00	\$88,778.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,152,708.19
Hill	\$3,559,677.46	\$112,186.94	\$0.00	\$317,284.44	\$0.00	\$0.00	\$0.00	\$0.00	\$3,989,148.84
IL River	\$5,425,851.67	\$540,759.01	\$0.00	\$307,507.13	\$0.00	\$1,325.46	\$3,291.42	\$86,489.29	\$6,365,223.98
Jacksonville	\$0.00	\$750.00	\$2,630.74	\$92,005.17	\$300.00	\$0.00	\$0.00	\$0.00	\$95,685.91
Jacksonville	\$429.35	\$0.00	\$0.00	\$2,563.95	\$205.02	\$53.80	\$0.00	\$75.00	\$3,327.12
Lincoln	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Lincoln	\$341,099.26	\$6,181.50	\$0.00	\$16,631.70	\$0.00	\$0.00	\$0.00	\$36.00	\$363,948.46
Logan	\$3,600.00	\$62,965.00	\$829.50	\$1,720.00	\$7,400.00	\$9,260.00	\$11,535.00	\$370.00	\$97,679.50
Menard	\$447,951.55	\$13,839.93	\$2,216.40	\$43,876.51	\$4,028.74	\$3,083.94	\$1,682.65	\$1,266.53	\$517,946.25
Menard	\$1,624,604.70	\$38,504.95	\$3,925.98	\$67,064.24	\$1,444.46	\$0.00	\$156.05	(\$54.18)	\$1,735,646.20
Menard	\$1,065,252.83	\$9,311.80	\$0.00	\$45,494.23	\$0.00	\$0.00	\$0.00	\$0.00	\$1,120,058.86
Menard	\$204,841.65	\$12,380.80	\$390.00	\$6,030.00	\$555.00	\$30.00	\$120.00	\$753.80	\$225,101.25
Pana	\$2,271,571.13	\$31,598.07	\$4,391.86	\$172,502.42	\$5,556.72	\$3,628.13	\$2,847.02	\$4,003.72	\$2,496,099.07
Pana	\$1,780.23	\$0.00	\$12.63	\$143.92	\$17.25	\$0.00	\$19.86	\$24.19	\$1,998.08
Shawnee	\$194,999.59	\$3,890.00	\$1,040.00	\$27,515.15	\$53,044.14	\$8,523.80	\$681.00	\$20,803.00	\$310,496.68
Stateville	\$2,639.12	\$3,955.80	\$6,553.15	\$418,383.59	\$11,067.20	\$126,968.47	\$2,556.00	\$1,751.15	\$573,874.48
Stateville	\$13,014.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,475.00	\$18,489.50
Stateville	\$586,413.30	\$82,075.50	\$108.25	\$40,631.90	\$4,350.75	\$154.50	\$351.00	\$11.25	\$714,096.45
Vandalia	\$1,977,763.59	\$0.00	\$0.00	\$47,889.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,025,652.79
Vandalia	\$2,240,948.71	\$270.08	\$0.00	\$101,558.00	\$0.00	\$0.00	\$0.00	\$123,970.02	\$2,466,746.81
Vienna	\$6,656.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,656.35
Western	\$5,111,682.61	\$32,988.67	\$0.00	\$147,680.33	\$0.00	\$0.00	\$0.00	\$0.00	\$5,292,351.61
Totals	\$31,052,046.58	\$1,197,846.44	\$171,684.66	\$10,572,342.82	\$147,712.82	\$500,409.05	\$387,871.71	\$523,661.34	\$44,553,575.42

Customer Sales Graphs

This section illustrates a 10-year history of the total purchasing patterns of ICI customers. Each graph represents a specific customer type.



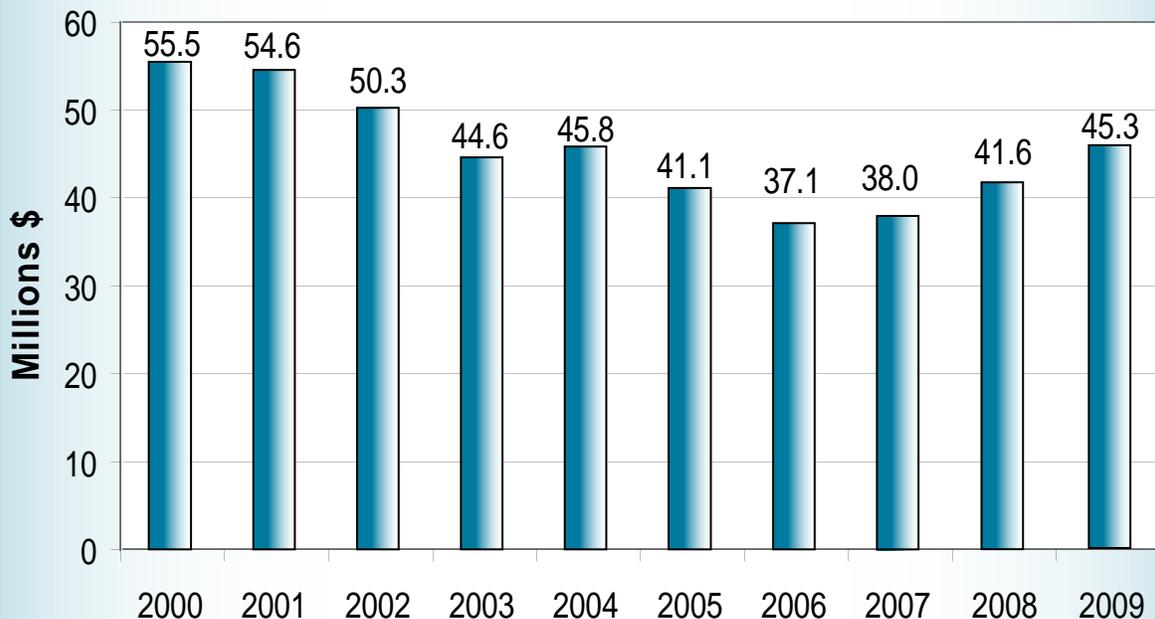
FY09 Sales by Industry Type



(Does not include intershop sales)

ICI Revenue

FY09 sales increased by \$3,739,027.54 or 8.99% from FY08.



Production

Centralia

Garment

Boxer Shorts Small	56	dozen
Boxer Shorts Medium	1301	dozen
Boxer Shorts Large	4294	dozen
Boxer Shorts XL	8323	dozen
Boxer Shorts 2XL	3910	dozen
Boxer Shorts 3X & 4X	1360	dozen
Boxer Shorts 5X & 6X	203	dozen
Boxer Shorts 7X, 8X & 9X	2	dozen
Officer Belt	378	each

Mattress

Cotton Mattress	1060	each
Vinyl Mattress	3971	each
Cumuflex Mattress	843	each
Foam Mattress	142	each
Innerspring Mattress	325	each
Laundry Bags - Duck Material	403	each
Mattress Cover	2442	each
Pillow	4800	each
Apron	830	each
Shower Curtain	113	each
Sheets, 72" x 115"	116	each

Danville

Box Factory

Boxes	507,982	each
-------	---------	------

Silk Screen & Embroidery

Embroidery	24,279	each
Silk Screened	42,645	each
Sewing/Sportswear	314	each
K/C Apron	3,300	each
Safety Wear	10,262	each
Laundry Bags - Mesh Material	7,350	each
CPR Pouch	800	each

Decatur

Garment

Black Windbreaker	3,574	each
Men's Black Pants	250	each
Panties	2,842	dozens

Chairs

Chairs	886	each
Repairs	19	each

Dixon

Optical

Eyeglasses	297,402	each
Parts & Components	4,378	each

Dwight

Garment

Blue Shirt - S/S	29,776	each
Tan Twill Shirt - S/S	85	each
Tan Twill Shirt - L/S	285	each
White Uniform Shirt - S/S	864	each
White Uniform Shirt - L/S	75	each
Duster	830	each
Blue Shirt - S/S with Yokes	1,951	each
Inmate Blue Pants	39,725	each
Inmate Blue Pants With Stripe	3,780	each
Dietary Pants	883	each
Sheets, Plain	2,583	dozens
Pillowcases	1,707	dozens
Jumpsuit	9,746	each
Brown Hooded Duck Coat	13	each
Women's Pajamas	2,630	each
Men's Pajamas	99	each
Terry Cloth Robe	150	each
Tan Work Pants	80	each
Brown Work Pants	60	each

Helping Paws

Dogs Trained	26	each
Dogs Groomed	388	each

East Moline

Laundry

Dry Cleaning	4,248	pieces
Laundry	970,807	pounds

Metal Furniture

File Cabinet	141	each
--------------	-----	------

Graham

Furniture

Oak Bed (77" or 80" frame)	20	each
Student Bed	390	each
Student Side Rail for Bed	200	each
Student Bookcase	400	each
Student Desk	400	each
Student Dresser	450	each
Student Wardrobe	56	each
Hillsboro Dayroom Chair Frame	50	each
Hillsboro 2-Seat Settee Frame Only	16	each
Hillsboro 3-Seat Settee Frame Only	20	each
Hillsboro Coffee Table	2	each
Hillsboro Seat Cushion Frame	290	each
Hillsboro Back Cushion Frame	290	each
Mission Furniture Line	25	pieces
Lexington Desk	13	each
Lexington Hinged Door Credenza	1	each
Lexington Lateral File	3	each
Lexington Bookcase	8	each
Lexington Keyboard Tray	2	each

Production

Graham

Furniture (Continued)

Jamestown Desk	14	each
Jamestown Credenza	2	each
Jamestown Bookcase	2	each
Jamestown Lateral File	4	each
Jamestown Conference Table	2	each
Jamestown Round Table	1	each
Jamestown Video Display Tables	2	each
Custom Furniture	109	pieces
Engraved State Seal	5	each

Hill

Meat Processing

Beef	479,524	pounds
Turkey	1,956,784	pounds
Veggie Burger	67,620	pounds

Milk and Juice Processing

Skim Milk - 8 oz. carton	12,215,600	each
Skim Milk - 5 gal. bag	209	each
10% Juice - 8 oz. carton	1,347,450	each
100% Juice - 4 oz.	14,452,275	each
100% Juice - 6 oz.	548,784	each

Illinois River

Bakery

Bread	2,241,831	loaves
Bun	910,886	dozens
Bagels	2,564	dozens
English Muffins	3,695	dozens
Assorted Muffins	32,982	dozens
Rolls	402,314	dozens
Bread Crumbs	5,262	pounds
Biscuits	181,749	dozens
Donuts	114,997	dozens
Pancakes/Waffles	41,291	cases
Cookies	591,150	pounds
Sweet Goods	186,096	dozens
Sheet Cakes	4,476	each
Pies	158,596	slices
Offender Commissary Items	836,641	each
Spices	75,586	pounds

Jacksonville

Engraving

Plaques	60	each
Name Plates/Signage	286	each

Lincoln

Garment

Women's Pullover - White	2,864	each
Women's Pullover - Dietary	605	each
Dietary Topper with Zipper	474	each
Women's Pants - Navy	5,402	each
Women's Pants - Dietary	515	each
Women's Pants - Light Blue	299	each
Burgundy Lined Coat - W/O Hood	600	each
Burgundy Lined Hoods	290	each
Men's White Shirt	200	each
Men's Blue Lined Coat	4,940	each
Men's Coat - Lined W/Green Stripe	50	each

Logan

Furniture/ Refinishing

Reupholstered (Chairs, Settee's)	821	each
Refinished Items	100	each

Produced

Garment (Continued)

Cotton Flannel Work Gloves	910	each
Lined Coat - Yellow	670	each
Insulated Coveralls	70	each
Black L/S Polo Shirt N/P	487	each
Green L/S Polo Shirt N/P	79	each
Gold L/S Polo Shirt N/P	754	each
Navy L/S Polo Shirt N/P	753	each
Red L/S Polo Shirt N/P	751	each
Royal L/S Polo Shirt N/P	1,107	each
White L/S Polo Shirt N/P	744	each
Navy L/S Polo Shirt W/P	30	each
Black S/S Polo Shirt N/P	139	each
Gray S/S Polo Shirt N/P	189	each
Navy S/S Polo Shirt N/P	329	each
Royal S/S Polo Shirt N/P	1,346	each

Menard

Broom, Wax & Soap

Brooms	1,281	each
Broom Heads	1,517	each
Citral Cleaner	20,425	gallons
Stripper	3,542	gallons
Arc Cleaner	1,595	gallons
Sealer	2,147	gallons
Ultra Floor Finish	2,806	gallons
Ultra Spray Buff	408	gallons
Neutral Floor Finish	4,422	gallons
Dish Wash Detergent	1,991	gallons
Liquid Laundry Detergent	21,141	gallons
Pads, Buffing (red)	9,693	cases
Pads, Polishing (white)	14,965	cases
Pads, Scrubbing (blue)	20,872	cases
Pads, Stripping (black)	10,720	cases
Pads, Burnishing (natural)	5,626	cases
Pads, Buffing (peach)	105	cases
Brushes	1,690	cases
Danger Flags with Staffs	262	cases
Ecco Floor Restorer	1,108	gallons
Ecco Floor Finish	2,044	gallons
Envirosafe Multi Cleaner	1,778	gallons

Garment

Sweatshirt	843	dozens
Gray Sweatshirt	2,917	each
Gray Hooded Sweatshirt	5,048	each
Black Sweatshirt	1,177	each
Black Hooded Sweatshirt	4,792	each
Gray Sweatpants	10,623	each
Black Sweatpants	17,068	each
Loop Mops	1,165	dozens
Rope Mops	657	dozens
Floor Duster Refill	640	each
Terry Towels	12,555	dozens
Terry Washcloths	12,505	dozens
Knit Cap	21,174	each
T-Shirts	12,795	dozens
Socks	19,572	dozens
Terry Bibs	299	dozens
Colored T-Shirts S/S	1,404	each
Gym Shorts	564	each
Knitted Cuffs	5,000	dozens
County Jail Pants	7,266	each
County Jail Shirts	205	each
Striped Jumpsuits	655	each

Produced

Production

Menard

Farm

Pork Produced	346,534	pounds
T/C Products Produced	344,199	pounds

Pana

Cental Distribution

Items Shipped	500,562	each
---------------	---------	------

Shawnee

Angle Irons	1,507	each
Floor Inserts	2	each
Van Screen	14	each
Face Plates	750	each

Metal Furniture

Barbeque Grill	183	each
Bed Frames	91	each
Beds	396	each
Bench Frames	20	each
Benches	65	each
Chair Brackets	1	each
Ladders	89	each
Leveler Bars	250	each
Radio Consoles	32	each
Shelves	263	each
Stools	47	each
Table Frames	148	each
Tables	64	each
Tower Stools	23	each
Trash Cans	20	each
TV Shelves	42	each
Bracket, L-Clips	11,600	each
Bunk Adapters	33	each

Specialty Items

Cross Braces	336	each
Carts	2	each
Canine Enclosure	7	each
Chuckholes	12	each
Cabinets	5	each
Desk	32	each
Dowel Pin	8,500	each
Door	9	each
Gate	1	each
Table Legs	550	each
Lock Hasps	750	each
Lockers	50	each
Pull Up Bars	1	each
Racks	26	each
Sun Shade Shelter	7	each
Grill Warming Plates	50	each
Window Louvers	138	each

Sheridan

Garnents Cutting

Garments Cut	218,952	each
--------------	---------	------

Stateville

Furniture

Executive Desks	1	each
Bookcases	2-48" & 23 specials	each
Rectangular Tables	10	each
Conference Tables	5	each
Stacking Chairs	596	each
Office Systems	22	each
College Chairs	572	each
College Organizer	307	each

Soap

Laundry Builder- 50lb.	252	box
Laundry Detergent- 400lb.	16	drums
Laundry Detergent- 50lb.	2,232	drums
Laundry Detergent- 3.5oz.bags	441	cases
Industrial Liquid Cleaner- 4gal.	5,232	cases
Tru Klenz Scouring Powder	1,560	cases
Liquid Glass Cleaner- 4gal.	2,256	cases
Liquid Glass Cleaner- 32oz.	405	cases
Quatshield- 4gal.	1,248	cases
Germiquat- 4gal.	1,632	cases
Green Bar Deodorant Soap- 3.5oz.	1,425	cases
White Bar Soap- 3.5oz.	1,275	cases
White Bar Soap- 1oz.	3,381	cases
Aloe Wash- 4gal.	768	cases
Clean and Fresh Shampoo- 8oz.	378	each
Gentle Scrub- 4gal.	2,600	cases
Gentle Scrub- 8oz.	450	cases
Aloe Wash- 55gal.	36	drums
Antimicrobial Soap- 55gal.	88	drums
Gentle Scrub- 55gal.	16	drums

Vandalia

Meat Processing

Beef	254,187	pounds
Turkey/Chicken	1,027,966	pounds

Milk Processing

Skim Milk - 8oz. carton	184,144	each
Skim Milk - 5 gal. bag	41,598	each
10% Juice - 8oz. carton	13,131	each
5% Juice - 5 gal. bag	7,050	each

Vegetable Oil Processing

Vegetable Oil	153,399.5	pounds
---------------	-----------	--------

Western Illinois

Food Processing

Beef	666,205	pounds
Chicken	1,299,058	pounds
Fish	441,208	pounds
Turkey	3,944,987	pounds

Statement of Operations with Eliminating Entries

Working Capital Revolving Fund #301 for year ending June 30, 2009

	Total	Intershop	Adjusted
Operating revenues:			
Charges for sales and service	45,454	2,180	43,274
Other	-		-
	<hr/>		<hr/>
Total operating revenues	<u>45,454</u>		<u>43,274</u>
Operating expenses:			
Cost of sales and service	42,179	2,180	39,999
Selling, general and administrative	220		220
Depreciation	991		991
Interest	1		1
	<hr/>		<hr/>
Total operating expenses	<u>43,391</u>		<u>41,211</u>
Operating income:	<u>2,063</u>		<u>2,063</u>
Nonoperating revenues (expenses):			
Rental income, sale of scrap, & misc revenue	610		610
Other expenses	18		18
Transfer out	500		500
	<hr/>		<hr/>
Total other income (expense)	<u>92</u>		<u>92</u>
NET INCOME:	<u><u>2,155</u></u>		<u><u>2,155</u></u>

(All amounts reported in thousands)

Statement of Revenue and Expenses

Working Capital Revolving Fund #301 for year ending June 30, 2009

Operating revenues:

Charges for sales and service	43,274
Other	-
	<hr/>
Total operating revenues	43,274

Operating expenses:

Cost of sales and service	39,999
Selling, general and administrative	220
Depreciation	991
Interest expense	1
	<hr/>
Total operating expenses	41,211

Operating income : 2,063

Nonoperating revenues (expenses):

Rental income, sale of scrap, & misc revenue	610
Other expenses	18
Transfer out	500
	<hr/>
Total other income (expense)	92

NET INCOME (LOSS): 2,155

(All amounts reported in thousands)

Statement of Changes in Fund Equity

Working Capital Revolving Fund #301 for year ending June 30, 2009

Balance, July 1, 2008	17,640
Net income per books for the year ending June 30, 2009	2,155
Balance, June 30, 2009	19,795
GAAP Balance, June 30, 2009	19,795

Balance Sheet

Working Capital Revolving Fund #301 for year ending June 30, 2009

ASSETS

Current Assets

Cash	830
Receivables:	
intergovernmental (local governments)	758
other receivables	4
Due from other funds	9,195
Inventories	10,297
Prepaid Expense	1
Total Current Assets	21,085

Capital Assets

Capital Assets not Depreciated	-
Depreciable Capital Assets	22,457
Accumulated Depreciation	19,694
Total Capital Assets	2,763

Total Assets	23,848
---------------------	---------------

LIABILITIES AND FUND EQUITY

Current Liabilities

Accounts payable	2,402
Due to Other Funds	521
Due to Component Units	-
Lease Payable	11
Accrued vacation pay, sick, and holiday pay	89
Total Current Liabilities	3,023

Long Term Liabilities

Lease Payable	-
Accrued vacation pay, sick, and holiday pay	1,030
Total Long Term Liabilities	1,030

Net Assets

Invested in Capital assets net of debt	2,752
Unrestricted	17,043
Total Net assets	19,795

Total Liabilities and Fund Equity	23,848
--	---------------

Statement of Cash Flow

Working Capital Revolving Fund #301 for year ending June 30, 2009

Cash Flow from Operating Activities

Cash received from sales & services	38,645
Cash payments to suppliers for goods & services	(40,885)
Cash payments to employees for services	-
Cash payments to other operating activities	-
Cash receipts from other operating activities	3
Net Cash Provided by Operating Activities	(2,237)

Cash Flow from Non Financing Capital Activities

Operating transfers-out to other funds	(500)
Rental income on land	610
Net Cash Provided by Non Financing Capital Activities	110

Cash Flow from Capital and Related Financing Activities

Proceeds from capital debt incurred	-
Acquisition of capital assets	(257)
Lease payments	(19)
Interest paid on capital debt	-
Other capital and related financing activities	-
Net Cash Provided by Capital and Related Capital Activities	(276)

Net Increase in Cash & Cash Equivalent	(2,403)
Cash & Cash Equivalents at Beginning of Year	3,233
Cash & Cash Equivalents at End of Year	830

Reconciliation of Operating Income to Cash Provided

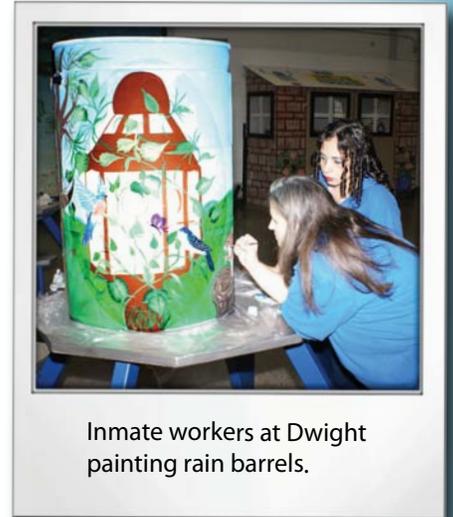
Operating Income	2,063
Adjustments	-
Depreciation	991
(Increase) decrease in accounts receivable	-
(Increase) decrease in intergovernmental receivable	(315)
(Increase) decrease in due from other funds	(4,567)
(Increase) decrease in due from component units	25
(Increase) decrease in inventory	218
(Increase) decrease in prepaid expenses	5
Increase (decrease) in accounts payable & accrued expenses	(461)
Increase (decrease) in due to other funds	162
Increase (decrease) in due to component unit	(10)
Increase (decrease) in other liabilities	(348)
Total Adjustments	(4,300)
Net Cash Provided by Operating Activities	(2,237)

(All amounts reported in thousands)

Recidivism and Job Placement

REDUCED RECIDIVISM BENEFITS ILLINOIS BY;

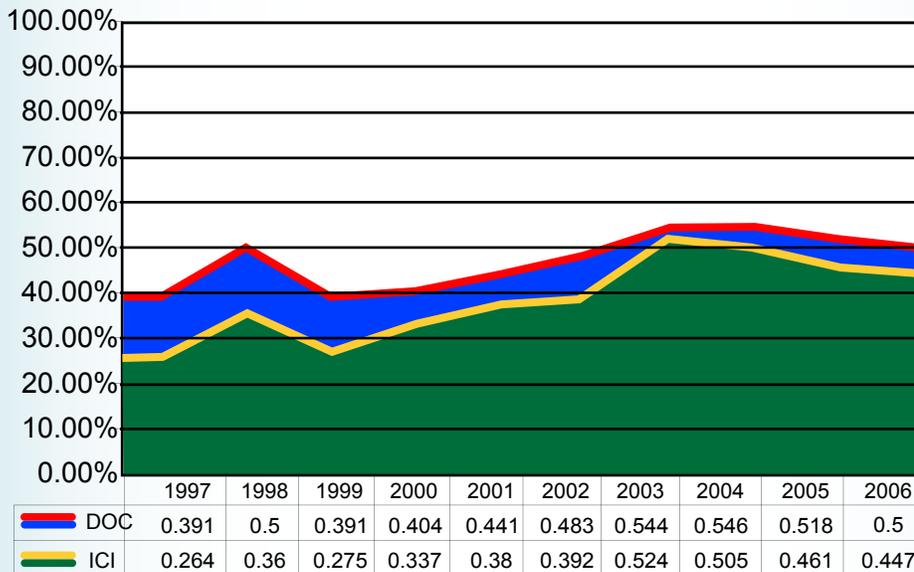
- Reducing crime rate in our communities
- Spending fewer tax dollars to incarcerate repeat offenders
- Making funding available for other needed programs
- ICI recidivism rates are lower than the inmate general population



Inmate workers at Dwight painting rain barrels.

RECIDIVISM PERCENTAGES

(BASED ON THE FIRST 3 YEARS AFTER RELEASE)
Dept of Corrections (DOC) and Illinois Correctional Industries (ICI)



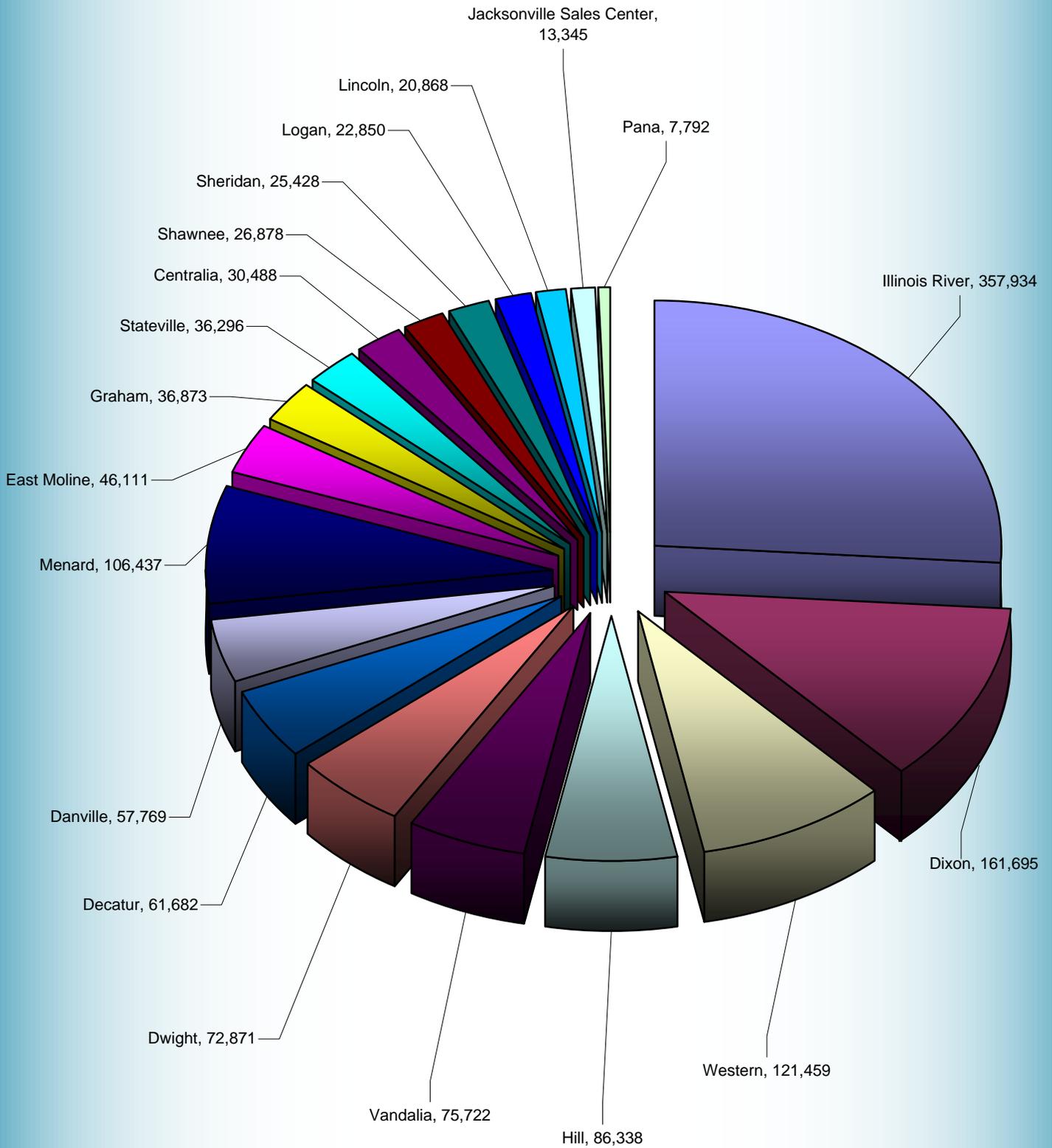
Note: Due to the database issues that have not been resolved since the violator-at-the-door policies were implemented in 2005 recidivism numbers are not available.

Inmate Assignments

The first column below, Average Available, reflects the established number of positions for a shop working at full capacity. When a shop is not working at full capacity, it is generally due to lack of sales, inmates being confined to their cells (illness, lockdown, or uninterested in assignment), or vacancies due to routine turnover. On average, 85% of industry assignments were filled throughout FY09.

	Average Available	Average Working		Average Available	Average Working
Centralia			Jacksonville		
Administration	4	4	Sales Center	6	6
Mattress	17	8	Engraving	2	2
Sewing	12	10	Modular/AutoCad	2	2
Danville			Lincoln		
Administration	5	5	Administration	3	3
Boxes	9	9	Sewing	17	17
Sportswear	26	26	Asbestos Abatement	0	0
Decatur			Logan		
Administration	3	3	Administration	5	5
Garment	40	36	Furniture/refinishing	14	14
Furniture	6	5	Menard		
Dog Grooming	6	5	Broom and Wax	15	10
Dixon			Garment	40	40
Administration	5	5	Menard Farm		
Optical	92	92	Administration		
Dwight			Meat Processing	5	5
Administration	4	4	Waste Removal/Recycling	17	10
Garment	49	48		12	12
Helping Paws	12	12	Pana		
East Moline			Central Distribution	6	6
Administration	5	5	Shawnee		
Laundry	35	35	Administration	5	4
Metal Furniture	2	2	Metal Furniture	21	21
Graham			Sheridan		
Administration	4	2	Garment Cutting	24	28
Furniture	34	20	Stateville		
Vehicle Repair/State Garage	9	6	Administration	1	1
Hill			Furniture	13	13
Administration	5	5	Soap	9	9
Meat Processing	40	40	Vandalia		
Milk/Juice Processing	25	25	Administration	5	5
Illinois River			Crops/Dairy	0	0
Administration	16	15	Meat Processing	40	20
Bakery	225	179	Milk/Juice Processing	36	25
			Western Illinois		
			Administration	3	3
			Food Processing	105	95
			Total	1,096	962
			87.77%		

ICI Avg Offender Hours Worked Per Month



True To Our Mission



*This Annual Report was created & designed by inmate workers
in the Graphic Arts & Sales Center at Jacksonville I.C.I.*

True To Our Mission

*Visit our catalog @ www.icicatalog.illinois.gov
or call our sales center at*

217-243-2542

1-800-634-0213

